

Merces Consulting Group, Inc.
2015 FQHC Provider Productivity & Compensation Survey
Fact Sheet

WHAT WILL YOU GET?

The full report will include an analysis of multiple variables impacting provider compensation and productivity:

- Actual productivity, by specialty, age, experience and any other factor that appears to affect productivity
 - Time worked in the clinic as well as administrative hours
 - Work weeks, and non-work paid time off
 - Number of patient encounters on a weekly and annual basis
- Compensation levels, by specialty, region, setting and any other factor that affects compensation, including:
 - The mix of base pay, productivity and other incentives
 - Compensation costs per clinic hour, encounters and other measures

The amount and depth of analysis, as well as the number of “categories” that can be presented, will depend on the number of participants – the more health centers that provide data, the more useful the results will be. We are also partnering with state and regional primary care associations to encourage participation and provide them with information they need to help the industry in their states.

WHAT DO YOU PROVIDE?

To provide the best possible analysis, we are requesting compensation and productivity information for individual providers, rather than collecting summary information. This will include information about the provider (e.g., specialty, age, year hired), time worked (e.g., weekly clinic and admin hours, PTO and number of days worked), as well as productivity (actual encounters) and compensation (e.g., salary, bonuses, retirement). We are hoping that this information will be close at hand and will not be a burden on participants.

HOW TO PARTICIPATE

Participation is through an Excel questionnaire. To get a copy of the questionnaire:

- Send a request to research@mercesconsulting.com indicating who should receive the questionnaire
- Download a copy from our website at www.mercesconsulting.com. The questionnaire can be found in the “Latest Survey,” box on the left halfway.

Rename the questionnaire with your health center name, complete the questionnaire and return it via email to: research@mercesconsulting.com

PRICING

Summary Report: No charge for participants, \$100 for non-participants

Full Report: \$250 for participants, \$750 for non participants, **First 100 participants FREE**

MORE INFORMATION

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